



# WASHOE COUNTY

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## STAFF REPORT

**BOARD MEETING DATE:** November 20, 2025

**DATE:** November 5, 2025

**TO:** Hexagon Manager's Board

**FROM:** Erick Willrich, Technology Coordinator, Client Engagement and Experience, Technology Services Department  
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**THROUGH:** Behzad Zamanian, Chief Information Officer

**SUBJECT:** Review, discussion, and possible action to approve Change Order CO05, an amendment to Washoe County's HPE GreenLake Services contract. The change order adds VMware licensing to cover the 192 Cores on the upgraded servers at both the primary (Washoe County) and secondary (Equinox) sites. The change order outlines the financial, operational, and contractual implications of this modification, with a fiscal impact of [\$34,560] annually over the 60-month term. (For Possible Action)

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### **SUMMARY**

This change order, CO05, is for Washoe County's HPE GreenLake Services contract. The change order adds VMWare Licensing to cover the 192 Cores on the upgraded servers at both the primary (Washoe County) and secondary (Equinox) sites. This is an annual cost for the 60-month term. The change order outlines the financial, operational, and contractual implications of this modification, with a fiscal impact of [\$34,560] annually over the 60-month term.

**Washoe County Strategic Objective supported by this item:** Fiscal Sustainability

### **PREVIOUS ACTION**

On October 16, 2025, the Manager's Board approved Change Order CO04 v2 for Washoe County's HPE GreenLake Services contract. The change order introduced significant updates to the regional production environment, specifically the addition of two Aruba switches, and outlined the financial, operational, and contractual implications of this modification with a fiscal impact of [\$298,637.40]

On September 19, 2023, at the Board of County Commission, Quinn Korbolic, IT Manager for the Regional Services Division, Technology Services Department, presented a staff report recommending approval of a contract between Washoe County and Hewlett Packard Enterprise (HPE) for equipment and services to support the upgrade of the regional Computer Aided Dispatch (CAD) and Law Enforcement Records Management

(RMS) systems. The contract was initiated through the State of Nevada Cooperative Cloud Solutions agreement (NASPO ValuePoint - Utah). The Board approved it for a cost not to exceed \$62,493.84 in the first year, with a term of sixty months from the effective date. The Board also directed the Purchasing and Contracts Manager to complete the contract. The motion was made in open session and approved by a majority vote of the Board. The meeting minutes reflect that the contract was intended to provide primary and backup technology infrastructure for the regional Unified CAD and law enforcement RMS project, and that the HPE agreement costs were included as part of a regional cost-sharing formula among partner agencies. The staff report and minutes further document that the HPE GreenLake platform was selected to ensure compliance with the State of Nevada's cooperative purchasing requirements and to support regional public safety modernization efforts.

### **BACKGROUND**

This change order, CO05, introduces VMWare Licensing to cover the 192 Cores on the upgraded servers at both the primary and secondary sites (Washoe County and Equinox). The initial startup contract included VMWare licensing. This is a fixed charge for the system and is not metered; the charge remains fixed per month, regardless of usage. VMware licensing is a subscription-based software provided directly by Broadcom. Quotes received directly from Broadcom for like service were considerably higher. Keeping licensing through HPE creates continuity in the systems and a single point of sourcing for this product.

### **RECOMMENDATION**

The staff recommends that the Board approve Change Order CO05 for Washoe County's HPE GreenLake Services contract. The change order adds VMWare Licensing to cover the 192 Cores on the upgraded servers at both the primary (Washoe County) and secondary (Equinox) sites. The change order outlines the financial, operational, and contractual implications of this modification, with a fiscal impact of [\$34,560] annually over the 60-month term.

### **POSSIBLE MOTION**

Should the Board agree with the staff's recommendation, a possible motion would be: "Move to approve Change Order CO05, an amendment to Washoe County's HPE Greenlake Services contract, and authorize the Purchasing and Contracts Manager to execute the change order."